

## Links to additional resources

as a basis for further discussions of concepts presented in the Concise Leadership Textbook  
by Daniel Pittino (published 2022 by econcise)

Chapter	Link	Short description of contents
2	<a href="https://openpsychometrics.org/tests/IPIP-BFFM/">https://openpsychometrics.org/tests/IPIP-BFFM/</a> ).	Psychometric test of the <b>Big Five Personality Factors</b>
2	<a href="https://www.onlinepersonalitytests.org/personality-test/infp/">https://www.onlinepersonalitytests.org/personality-test/infp/</a> ).	Psychometric test of <b>personality types related to Carl Jung's theory</b>
2	<a href="https://openpsychometrics.org/tests/ODAT/">https://openpsychometrics.org/tests/ODAT/</a> .	Psychometric test of <b>DISC personality factors</b>
4	<a href="https://www.hofstede-insights.com">https://www.hofstede-insights.com</a>	Link to the website that presents the <b>main features of the Hofstede model</b> and allows for making comparisons between multiple countries
4	<a href="http://changingminds.org/explanations/culture/hall_culture.htm">http://changingminds.org/explanations/culture/hall_culture.htm</a>	More information about the <b>cultural factors model of Edward T. Hall</b>
4	<a href="https://www3.thtconsulting.com/partners/fons-trompenaars/">https://www3.thtconsulting.com/partners/fons-trompenaars/</a>	Link to the website that introduces the basics of the <b>Trompenaars – Hampden Turner cultural dimensions model</b> . It contains many links to free resources.
5	<a href="https://www.youtube.com/watch?v=hMk5s1y486I">https://www.youtube.com/watch?v=hMk5s1y486I</a>	Video explaining <b>common storylines / presentation structures</b> .
5	<a href="https://medium.com/fassforward/use-these-story-structures-to-make-messages-people-talk-about-cee6ad96bc62">https://medium.com/fassforward/use-these-story-structures-to-make-messages-people-talk-about-cee6ad96bc62</a>	Article on <b>story structures that you can use</b> to improve your communication effectiveness
5	<a href="https://www.merriam-webster.com/words-at-play/rhetorical-devices-list-examples">https://www.merriam-webster.com/words-at-play/rhetorical-devices-list-examples</a>	Glossary and weblinks on <b>rhetorics and rhetorical devices</b>
	<a href="https://mcl.as.uky.edu/glossary-rhetorical-terms">https://mcl.as.uky.edu/glossary-rhetorical-terms</a>	
5	<a href="https://www.youtube.com/watch?v=OFPwDe22CoY">https://www.youtube.com/watch?v=OFPwDe22CoY</a>	Example of a powerful leadership speech: Candidate <b>Barack Obama at the</b>

		<b>Democratic Party convention</b> in Boston in 2004
5	<a href="https://www.youtube.com/watch?v=AvRuYrH5rjs">https://www.youtube.com/watch?v=AvRuYrH5rjs</a>	Example of a powerful leadership speech: <b>New Zealand's Prime Minister Jacinda Arden statement</b> to the nation on <b>Covid-19</b> , in 2020
5	<a href="https://www.youtube.com/watch?v=c9SUAcNIVQ4">https://www.youtube.com/watch?v=c9SUAcNIVQ4</a>	Example of a powerful leadership speech: <b>Actress and activist Emma Watson on feminism</b> at the United Nations in 2014.
5	<a href="https://www.youtube.com/watch?v=vP4iY1TtS3s">https://www.youtube.com/watch?v=vP4iY1TtS3s</a>	Example of a powerful leadership speech: American civil rights activist <b>Martin Luther King Jr. "I have a dream" speech</b> in Washington, in 1963
5	<a href="https://www.youtube.com/watch?v=B0vkX-CzKTY">https://www.youtube.com/watch?v=B0vkX-CzKTY</a>	Example of a powerful leadership speech: <b>Entrepreneur and Businessman Jack Ma</b> in 2017 <b>at the Gateway event</b>
5	<a href="https://www.youtube.com/watch?v=UF8uR6Z6KLc">https://www.youtube.com/watch?v=UF8uR6Z6KLc</a>	Example of a powerful leadership speech: <b>Entrepreneur and Businessman Steve Jobs' Stanford Commencement Address</b> in 2005.
5	<a href="https://www.pon.harvard.edu/browse-topics/">https://www.pon.harvard.edu/browse-topics/</a>	Resources, weblinks, and video links on <b>negotiations and conflict resolution.</b>

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